

# DON STEINBERGER

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[ds@bluediamondwebs.com](mailto:ds@bluediamondwebs.com)

<https://www.linkedin.com/in/don-steinberger/>

Online Resume: [www.dsteinberger.com](http://www.dsteinberger.com)

## Professional Summary:

Dedicated and seasoned Front End UI/UX Developer with an impressive 29+ years of experience in crafting innovative and visually stunning websites. Proven expertise in the complete web development lifecycle, from initial stakeholder consultations to wireframing and final implementation. Adept at utilizing a diverse set of tools and technologies to deliver top-notch user experiences.

## Technical Skills & Years of Experience:

- **Design Tools:** Sketch-2yrs., PhotoShop-27yrs., Adobe XD-6yrs., InVision Studio-6yrs.
- **Web Technologies:** HTML-29yrs., CSS3-15yrs., JavaScript-18yrs., jQuery-10yrs., PHP-18yrs., SASS-3yrs.
- **Frameworks:** Bootstrap-4yrs., Divi Themes-11yrs.
- **Content Management Systems:** WordPress (managed publishing)-21yrs., WooCommerce-5yrs., Wix-5yrs., Shopify-2yrs.
- **Analytics and Marketing:** Google Analytics-19yrs., Google AdWords-19yrs., Google Maps-19yrs., Google My Business-19yrs., Google Webmaster Tools-19yrs., Social Media Marketing-15yrs.
- **Web Hosting:** cPanel-10yrs., Managed WordPress Hosting-20yrs.
- **SEO and Registrations:** Search Engine Optimization-29yrs., Domain Registration-29yrs., Search Engine Registration-29yrs.

## Web Development Expertise

Possesses a remarkable track record of designing over 1,028 websites, demonstrating a deep understanding of both the aesthetic and functional aspects of web development. Skilled in wireframing using industry-standard tools like Sketch, PhotoShop, and Adobe XD.

### *Front End Development Mastery*

Excel in creating compelling web page layouts utilizing frameworks such as Bootstrap and Themes. Proficient in coding with HTML, CSS3, JavaScript, jQuery, PHP, and SASS to bring designs to life, ensuring a seamless and responsive user interface.

### *eCommerce Proficiency*

Experienced in developing eCommerce solutions, including WooCommerce, Wix, and Shopify integrations. Adept at leveraging Google Analytics and Social Media Marketing for effective online business strategies.

### *Web Hosting and Management*

Demonstrated expertise in web hosting, utilizing platforms like cPanel and managed WordPress publishing. Proven ability to handle diverse aspects of web content, graphic design, and hosting with precision.

### *SEO and Registrations*

Extensive experience in Search Engine Optimization (SEO), domain registration, and search engine registration. Possess a comprehensive understanding of optimizing websites for search engines to enhance online visibility.

### **Career Highlights:**

#### *Served as Webmaster at Renowned Universities*

Held the position of Webmaster at three prestigious universities in the United States. Contributed to the online presence and functionality of Regis University in Denver, University of Colorado in Boulder, and University of Alaska Anchorage in Anchorage, Alaska.

## EXPERIENCE

### JUN 1994 – CURRENT (CONCURRENTLY WITH FULLTIME EMPLOYMENT)

#### SOFTWARE DEVELOPER, BLUE DIAMOND WEBS

Self employed web software developer working with website decision makers to produce a published website that promotes their website in a fascinating and stunning presentation. Primary responsibilities include taking ownership of all web design projects from start through story boarding, mockup design, and publishing. Contracted by clients to design and deploy published websites for use on the World Wide Web through web development company providing services to small businessmen. Site development includes

site design, UI/UX standards and organization, content layout, site navigation, domain name registration, search engine registrations, merchant account development, shopping cart installation, Search Engine Optimization, AdWords development, and credit card and payment processor development. Websites have been built using 6 different CMS platforms to include, (10 Websites) HyperCard, (20 Websites) Dreamweaver, (300 Websites) HTML, (360+ Websites) .ASP, (252+ Websites) DotNetNuke, and (96 Websites ) WordPress, totaling 1,028 total website designs. Design methods include incorporating web standards including HTML5, CSS3, Java, Javascript and W3C Accessibility standards. All website design work includes performing as a UI/UX Analyst and developer.

#### Limited Portfolio

<https://alaskaslodge.com/>

<https://www.bagpodz.com/>

<https://www.securityselfstorage.info/>

<https://dornschattenlabs.com/>

<https://gatecreekcabins.com/>

<https://www.atcemak.com/>

<https://business.uaa.alaska.edu/>

<https://www.evopayments.us/>

[www.monsterwash.net](http://www.monsterwash.net)

<https://fishwrangell.com/>

<https://bluediamondwebservices.com/>

<https://www.h2oasiswaterpark.com/>

<https://sheepcreeklodgeak.com/>

<https://anmc.org/>

<https://www.regis.edu/>

<https://evopayments.com/>

<https://www.publixselfstorage.com/>

<https://roblespools.com/>

<https://xstreamalaska.com/>

<http://www.airglas.com/>

<https://www.sadlers.com/>

<https://www.homeroceanhouse.com/>

<https://www.cu.edu/>

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## EXPERIENCE HISTORY

### NOVEMBER 2023 - JANUARY 2024

#### WEB DESIGNER, WEBMASTER, Sheep Creek Lodge (Freelance Contract)

Contracted by client to design and deploy a published website for use on the World Wide Web. Site development includes site design, UI/UX standards and coding using CodePen with HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://sheepcreeklodgeak.com/>

### SEPTEMBER 2023 - NOVEMBER 2023

#### WEB DESIGNER, WEBMASTER, Publix Sel Storage (Freelance Contract)

Contracted by client to design and deploy a published website for use on the World Wide Web. Site development includes site design, UI/UX standards and coding using CodePen with HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://www.publixselfstorage.com/>

## **JANUARY 2022 – AUGUST 2023**

### **SOFTWARE DEVELOPER, WEB DEVELOPER, EVO PAYMENTS**

Hired to assist team lead with designing, programming, and maintaining the company websites and portals. Design and implement software applications that service the needs of the organization. Prepare, deploy, and maintain promotional landing pages while using the WordPress CMS platform, employing creation application tools to include HTML, CSS, PHP, and Javascript with proficiency. Presenting competence in the use of state of the art design as a result of a vigilant continued education effort to stay current. Assist in maintaining all government accessibility standards while maintaining a compliant posture with the W3C Web content accessibility guidelines published by the World Wide Web Consortium. Web maintenance and support for 83 separate websites worldwide.

[www.evopayments.us](http://www.evopayments.us) (140 pages)

[www.evopayments.com](http://www.evopayments.com) (162 pages)

## **MAY 2021 - DECEMBER 2021**

### **WEB DESIGNER, WEBMASTER, OCEAN HOUSE INN (Freelance Contract)**

Contracted by client to design and deploy a published website for use on the World Wide Web. Site development includes site design, UI/UX standards and organization using HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://www.homeroceanhouse.com/>

## **MARCH 2021 – APRIL 2021**

### **WEB DESIGNER, WEBMASTER, ROBLES POOLS, INC. (Freelance Contract)**

Contracted by client to design and deploy a published website for use on the World Wide Web. Site development includes site design, UI/UX standards and organization using HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://roblespools.com/>

## **DECEMBER 2020 – MARCH 2021**

### **WEB DESIGNER, WEBMASTER, POLARIS AVIATION SOLUTIONS (Freelance Contract)**

Contracted by client to design and deploy a published website for use on the World Wide Web. Site development includes site design, UI/UX standards and coding using CodePen with HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://www.polarisaviation.com/>

## **MARCH 2020 – DECEMBER 2020**

### **WEB DESIGNER, WEBMASTER, LaDons CONDO, DOMINICAN REPUBLIC (Freelance Contract)**

Registered domain name with hosting registrar. Developed vacation rental website in WordPress using multiple Plugins, HTML, CSS3, UI/UX Standards, Javascript, and JQuery coding in a design Theme called Divi.

<https://ladonscondo.com/>

## **AUGUST 2019 – FEBRUARY 2020**

### **WEB DESIGNER, WEBMASTER, XSTREAM ALASKA (Freelance Contract)**

Contracted by client to design and deploy a published website for use on the World Wide Web. Site development includes site design, UI/UX standards and coding using CodePen with HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://xstreamalaska.com/>

## **OCTOBER 2014 - JUNE 2019**

### **CONTRACT WEB DESIGN, BLUE DIAMOND WEB SERVICES (Freelance Contract)**

Contracted by client to design and deploy a published hosting website for use on the World Wide Web as a sales and support. Site development includes site design, UI/UX standards and coding using CodePen with HTML, CSS3, Javascript, and JQuery, content layout using theme designer Divi, site navigation, domain name registration, search engine registration, merchant account development, Search Engine Optimization, AdWords development, and Social Media advertising.

<https://bluediamondwebservices.com/>

## **OCTOBER 2010 – SEPTEMBER 2014**

### **WEBMASTER, WEB DESIGNER, ALASKA NATIVE TRIBAL HEALTH CONSORTIUM**

Hired with initial responsibility to migrate ( 526 Page) website from SharePoint to WordPress in a Bootstrap layout. The primary design platform has been the WordPress platform using different themes, plugins, and layouts for a medical community encompassing a 150 bed hospital and supporting medical outpatient clinics. Design tool and understanding WordPress CMS platform, Bootstrap, CSS3, javascript, Divi Theme, PHP, HTML, HTML5, CSS, and graphics designed using the PhotoShop CS and Adobe Illustrator platform. [www.anthc.org](http://www.anthc.org) (526 Pages)

[www.anmc.org](http://www.anmc.org) (226 Pages)

[www.tribalwater.org](http://www.tribalwater.org) (10 Pages)

[www.atcemak.com](http://www.atcemak.com) (5 Page)

## **JANUARY 2001 – JUNE 2010**

### **WEBMASTER, UNIVERSITY OF ALASKA**

College of Business & Public Policy

Responsibilities include the design and maintenance for new and existing college websites and to ensure each website adheres to current UI/UX standards. Provides instructional classes to faculty and staff in the development and maintenance of websites. Current websites are maintained using IIS7 in a Windows environment using .ASP and DotNetNuke Content Management Systems. Current university websites designed and maintained include the College of Business and Public Policy (299 pages) and 14 departmental websites.

<https://business.uaa.alaska.edu> (256 Pages)

## **JUNE 2000 – JANUARY 2001**

### **WEBMASTER, UNIVERSITY OF COLORADO, BOULDER, CO**

Responsibilities include the design and maintenance for new University websites using DotNetNuke.

University responsibilities include the design and maintenance of first university website and provided instruction to IT personnel on the use and maintenance of the webpages and the databases. Current websites are maintained using IIS7 in a Windows environment using .ASP and DotNetNuke Content Management Systems.

[www.colorado.edu/cadre/multimedia](http://www.colorado.edu/cadre/multimedia) (148 Pages)

## **MAY 2000 – JUNE 2001**

**WEBMASTER**, ROCKY FLAT ENVIRONMENTAL CLEANUP – DEPARTMENT OF ENERGY

*Upon project completion the Dept. of Energy closed all websites used during the cleanup of Rocky Flats*

DYN I&ET, DENVER, CO

Provide lifecycle software development using FileMaker Pro to be housed on a site secured server at the Rocky Flats Environmental Clean Up Site located in Golden, Colorado. Project planning and design included a UI/UX needs analysis, cost benefit analysis, a user impact study, system improvement analysis, a user-group training plan, and a project contingency plan. The project incorporated the lifecycle development of a software application that includes UI/UX elements for password entry, four level controlled user access, date sensitive user password expiration controls, data entry, limited access data entry fields, limited access supervisory fields, and limited access management fields, field and file modification tracking module, inventory tracking, nuclear rules infractions tracking module, forms module, reports module, daily auto-backup module, and automatic archiving on thirty day intervals control.

## **JUNE 2001 – DECEMBER 2001**

**WEB DESIGNER**, KAISER-HILL CORPORATION (Rocky Flats), DENVER, CO

Hired as Project Manager by Department of Energy Nuclear Facilities Contractor, Kaiser- Hill Corporation, to oversee Intranet Web development and upgrade. Technical development included UI/UX performance needs analysis to clarify technical and design issues relevant to client management and user groups. Developed Project statement of work to include project design, cost benefit analysis, deliverables, reporting methods, milestones, deployment methodologies, and an intensive classroom training program supported by handouts, flyers, training manuals, and Power Point presentations for over 200 end users. Project was completed on December 10, 2001, with successful deployment on the action plan delivery date.

## **JANUARY 2001 – MAY 2001**

**WEB DESIGNER**, TENERA, INC. (Rocky Flats), DENVER, CO

Hired to develop five group level databases. Project planning process included extensive UI/UX needs analysis research, cost benefit analysis, risk analysis, telecommunications and electronic systems analysis, and project quality plan included in project planning documents. Databases developed in FileMaker Pro 4.1 & 5.0 and deployed via Intranet using FileMaker Pro 5 server software. Database designs include data entry and accounting controls for physical inventories of various warehoused materials. All databases include modules for password secured entry, data entry, inventory movement module, parts ID, parts descriptions, parts activity time and date, and field and file modification tracking. Project included development of user group training program using Power Point slide show, in-depth student hand out materials, and classroom training periods. Extensive use of MS Project as project management tool used for planning, scheduling, and project control.

## **JANUARY 1995 – JUNE 2000**

**WEBMASTER**, REGIS UNIVERSITY, DENVER, CO

College of Business & Public Policy

Responsibilities include the design and maintenance for new and existing college websites and to ensure each website adheres to current UI/UX standards. University responsibilities include the design and maintenance of individual campus websites for seven campuses throughout the state of Colorado. Introduced the electronic “White Board” to Faculty and provided instruction on the use and engagement of the boards for teaching purposes. Provides instructional classes to faculty and staff in the development and maintenance of websites. Current websites are maintained using IIS7 in a Windows environment using .ASP and DotNetNuke Content Management Systems.

<https://www.regis.edu> (221 Pages)

**MARCH 1989 – AUGUST 1995**

**SENIOR RESEARCH ANALYST II**, 1994-1995 ACTING DIRECTOR OF INSTITUTION RESEARCH AND PLANNING GEORGIA INSTITUTE OF TECHNOLOGY, ATLANTA, GA

[www.gatech.edu](http://www.gatech.edu)

Hired as Senior Research Analyst II with project management responsibilities that included the analytical research and analysis of statistical data incorporated into polished publications in support of the President's Office. Accepted responsibility as Interim Director of a statistical research department with dotted line responsibilities to the Vice President of Strategic Planning, the Executive Vice Provost, and The President. Primary responsibilities included project management and oversight of departmental operations including budgeting, design, development, reporting, and submission of all department projects.

**INCLUDED PUBLICATIONS:**

GEORGIA TECH FACT BOOK

ANNUAL FUNDING REQUEST FOR GEORGIA LEGISLATURE

**Coding Skills**

HTML5

CSS3

Javascript

DHTML

PHP

Bootstrap

**CMS Platforms**

WordPress

WhiteHat

SharePoint

Drupal

Joomla

**Software**

Adobe PhotoShop

Dreamweaver

Adobe PageMaker

Adobe Illustrator

Adobe Acrobat Pro

Macromedia Flash

Fireworks

MS Office 365

**Software**

MS FrontPage

Intelecable 4

Macromedia Director

Visual Interdev

Visual Basic

MS Powerpoint

FileMaker Pro

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## **EDUCATION**

**NORTHERN VIRGINIA COMMUNITY COLLEGE**  
**1976 – 1977**

**GEORGIA STATE UNIVERSITY**  
**1983-1986**

**Bachelor Degree**

Information Technology Systems  
Business Administration

## **MILITARY**

Branch: Army Aviation

Rank: W-2

June 1967 – June 1973

**Platoon Leader (1967 – 1969 Vietnam)**

Responsible for leading 6 helicopter gunships with 12 pilots and 12 crew members on daily combat missions.

**Combat Commendations:**

**U.S. Army**

- 2 Air Medals
- 2 Purple Hearts
- Vietnamese Cross of Gallantry
- US Army Meritorious Unit Citation
- US Army Valorous Unit Citation



Joan Vinup  
4003 Minnesota Ave.  
Apt. 37  
Anchorage, Alaska 99503

June 10, 2005

To Whom It May Concern:

I would like to submit this letter of reference on behalf of Don W. Steinberger.

I met Don in the year 1999 while visiting Regis University in Denver, Colorado. As a part of a visiting group touring the school of nursing at Regis we were introduced to members of the Information Technology Department who provided support to the School of Nursing. Don was a person who made a very positive impact on a number of us as one who was highly professional, as well as, very well informed about the future of computers and their impact in higher education and the workplace.

In the subsequent years I have found myself returning to Don to request information and guidance regarding computers, software, and their inherent technical make up. The reason I outline this is that Don has always been a person with whom I felt confident would take valuable time to answer technical questions and one who would always insure the accuracy of the information he provided to me. This, in itself, has always impressed me as a very valued character quality.

In addition to learning about Don's exception skills in the area of computer software I have come to know Don as a highly regarded Webmaster to a number of companies throughout the United States. Don has owned and operated his own web development company, Blue Diamond Webs, for over ten years, in addition to working at Regis University and currently, as a Webmaster, for the University of Alaska Anchorage. In the capacity of business owner I have found that Don's relationships with clients is one of high regard for integrity and committed contribution. I have found that he is well respected for his commitment to service and reliability.

Additionally, I have always found Don to be very positive, personable, honest, efficient, cooperative and dependable in his professional and private life.

In 2004 I accepted an opportunity to become a senior Beneficiary Service Representative (BSR) with the Tri-West Health Care Alliance Corporation, a military and government health support contractor headquartered in Phoenix, Arizona. As a part of my duty with Tri-West Health Care I was assigned to the office located in Anchorage, Alaska where I have had the opportunity to develop a stronger professional friendship with Don.

During the past year I have been able to observe Don's interaction with clients and coworkers and have always found him to present himself in a very positive professional light and to promote his business with a high regard for integrity and performance.

My wish is that this letter of reference will help to promote Don in a direction that will assist with his success.

Best Regards,  
  
Joan Vinup

Cynthia Williamson

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3440 Youngfield, #101  
Wheatridge, Co. 80033

June 16, 2005

To Whom It May Concern:

I am writing this letter on behalf of Don W. Steinberger.

I am a "Closer" for a Title Company in Denver, Colorado. I have been a Closer handling the closings for residential properties for over eighteen years. As a major part of my work involves responsibility for accurate handling of financial data and the accurate submission of those documents to financial and government agencies, good character is important to me and it is something I seek in personal and professional friends.

I met Don Steinberger in Denver, Colorado in August of 1997 as my next door neighbor. Our friendship has grown over the past eight years and during that time I have come to find Don to be a person who I cherish that projects exceptional personality qualities. I have found him to have a solid character foundation that includes sound judgment, high integrity, and solid morals.

In his personal relationships Don is one who is very considerate of others, communicates with diplomacy, is reliable, trustworthy, and giving. Don is always a friend who is willing to help others and to go a step beyond any request made of him.

In his professional life I have seen Don perform in his professional career path as a dedicated and committed university employee. As a small business owner I have seen Don interact with clients that always appear very pleased with the work he produces for them and they are always complementary of his loyalty and reliability.

As a personal friend I feel Don is a person that I would trust in any circumstance and one I will always support, cherish, and admire.

Best Regards,

*Cynthia Williamson*

Cynthia Williamson

Jean L. Stanlyey  
UAA Registrar (Retired)  
349-0954  
ahjls@uaa.alaska.edu

June 23, 2005

To Whom It May Concern:

This is in response to a request from Don Steinberger for a letter of reference.

I have personally known Don since March 2003. He is a good friend of mine.

Don is a multi-talented man who is extremely professional in all he undertakes. He is intelligent, ambitious and very likeable. He has proven to be very trustworthy and reliable. I would not hesitate to recommend or refer him with complete confidence.

If you need further information, please write or phone.

Sincerely,

  
Jean Stanley

UNIVERSITY of ALASKA ANCHORAGE  
College of Business & Public Policy Office of the Dean

June 20, 2005

To Whom It May Concern:

I am pleased to write this letter of reference for Don Steinberger.

I have supervised Don since he joined the College of Business and Public Policy as our webmaster in January 2003. His main responsibility is to design, develop, and maintain the college's web site.

Don is a very dedicated and hard working employee. He has and continues to keep current with the newest web techniques, web programming languages, and all other aspects of web development.

He is very dependable and responsible. Don is a team player and has developed a good rapport with faculty, staff, and students. He is very patient, very organized, and adapts well to change. Don always conducts himself in a very professional manner and meets all challenges as opportunities.

Sincerely,

A handwritten signature in cursive script that reads "Sandy Williams". The signature is written in dark ink and is positioned above the printed name and title.

Sandy Williams  
Academic & Technology Manager

May 22, 2000

Dear Sir/Madam:

As Regis University's Associate Vice-President for Information Technology Services, I've had the pleasure to work with many talented individuals. Among the many are a few that stand out in my mind as special in terms of their dedication and commitment to service in the workplace. Certainly, one of those standouts is Don Steinberger.

As a potential employer, you should know that Don's performance as an Instructional Technology Specialist has drawn many compliments from the faculty and staff whom he has served. He is extremely organized and thorough in all workplace endeavors, and I don't think you'll find anyone who will work harder to plan and/or execute a project to meet a deadline. Perhaps most impressive is Don's ability as a researcher, as he quickly and effectively gathers pertinent information and facts to strengthen his work and the work of others. It has been a pleasure to be associated with Don, and my department's mission has been enhanced through his efforts.

Please feel free to contact me with any questions you might have about Don. I can be reached at my work number (303.458.4123) or via e-mail ([pgreco@regis.edu](mailto:pgreco@regis.edu)).

Sincerely,



Peter L. Greco  
Associate Vice-President for Information Technology Services  
Regis University



Georgia Institute of Technology  
Atlanta, Georgia

John P. Crecine  
President

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August 3, 1994

Don W. Steinberger  
Interim Director  
Institutional Research and Planning

Dear Don:

It is my pleasure to offer this letter of appreciation for a job well done.

I wish to extend my compliments for your dedication and commitment to service, while providing sound leadership to the Office of institutional Research and Planning.

Your efforts have resulted in the successful change management needed for the office to perform its mission with a higher quality standard. While under your leadership, the Office of institutional Research and Planning has become more effective in meeting the needs of the university's mandate to provide the Board of Regents with accurate and timely reporting of data. Additionally, talented new research staff have brought about a greater strength in confidence of data integrity by the administration, while providing the university community with a more polished written product.

Your work has earned compliments from faculty and staff, recognizing the increased service and support the department has provided during your tenure.

Please accept my good wishes for your career.

Sincerely,

A handwritten signature in black ink, appearing to read "John P. Crecine". The signature is fluid and cursive, with a large initial "J" and "P".

John P. Crecine

JPC/pt



Software  
Technology  
Systems

617 Deerfield Norcross, GA 30093 • (770) 921-3413

August 10, 1997

To Whom It May Concern:

As a result of the recent purchase of Software Technology Systems, by Foresight, our consulting division will not be a part of the acquisition. This has brought about the disbanding of the division prior to the transition.

I would like to express my deep appreciation for the service Don Steinberger has contributed to this company. In doing so, I wish to extend this letter on Mr. Steinberger's behalf.

Don has performed as a key leader of our consulting staff with an exceptional set of quality standards. His performance has proven superior in every assignment. In addition, Don has a number of qualities that set him apart from peers. He is dedicated and extremely loyal, he is polished and leads with confidence, he has an inspiring quality of leadership that is unselfish and team oriented, and his positive can-do attitude is unparalleled.

I wish to express my great respect for Don's professional standard and recommend his addition to any company in search of quality professionals.

Sincerely,

J. Carlton Price, PhD, L.L.D.

CEO

JP/pdf



Georgia Institute  
Of  
Technology  
Atlanta, Georgia  
30332

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Ivan Allen College  
Pam Thomas  
Associate Dean  
(404) 894-5212

June 4, 1994

Dear Sir/Madame:

As I am leaving Georgia Tech to accept a position as Director of Education and Training at the Georgia Power Company, I am writing this letter of recommendation on behalf of Mr. Don Steinberger.

Over the past four years I have watched, with great admiration, as Mr. Steinberger accepted responsibility for a key department of the university, as an Interim Director. With an unexpected efficiency, Mr. Steinberger overcame a number of obstacles that plagued the Office of Institutional Research and Planning, to develop a well-organized team.

Though Mr. Steinberger lacked the PhD credential normally required of this position, he quickly gained a strong respect from faculty and administration. My colleagues and I have admired Don's superior leadership ability to inspire those in his charge to perform with excellent results.

My experience working with Don has been one of great respect for his professionalism and a very well developed ability to view the big picture, and act with swift and determined understanding. One of the most outstanding characteristics of a vast repertoire of skills, is his grasp of organization.

It has been my pleasure to work with Don and I am sure his decision to return to private industry is one that will be viewed as a loss for Georgia Tech. I wish Mr. Steinberger the very best in any endeavor he chooses and confidently feel his addition to any organization would be a great asset.

Sincerely,

*Pam Thomas*

Pam Thomas, PhD  
Associate Dean

PT/mfd